

TEN YEAR FINANCIAL SUMMARY

Years ended December 31

(\$ THOUSANDS EXCEPT PER SHARE DATA)

	2005	2004	2003	2002
REVENUE				
Canadian operations	\$ 2,049,675	\$ 1,562,584	\$ 1,456,357	\$ 1,269,275
South American operations	\$ 1,007,341	\$ 869,893	\$ 561,964	\$ 444,644
UK operations	\$ 1,122,471	\$ 1,043,485	\$ 934,193	\$ 828,246
Hewden	\$ 655,091	\$ 685,930	\$ 640,757	\$ 665,266
International operations	\$ —	\$ 15	\$ 24	\$ 55
TOTAL CONSOLIDATED	\$ 4,834,578	\$ 4,161,907	\$ 3,593,295	\$ 3,207,486
Earnings before interest and taxes (EBIT)				
As a percent of revenue	5.9%	6.4%	7.1%	8.7%
Net Income				
As a percent of revenue	3.4%	2.8%	3.7%	4.1%
EARNINGS PER COMMON SHARE				
Basic	\$ 1.85	\$ 1.45	\$ 1.71	\$ 1.72
Diluted ⁽¹⁾	\$ 1.83	\$ 1.43	\$ 1.68	\$ 1.68
DIVIDENDS				
Total paid to common shareholders	\$ 39,097	\$ 31,181	\$ 27,816	\$ 23,100
Per common share	\$ 0.44	\$ 0.40	\$ 0.36	\$ 0.30
Cash flow after working capital changes				
Cash flow per common share	\$ 5.37	\$ 2.80	\$ 4.94	\$ 6.09
Gross capital expenditures	\$ 81,111	\$ 106,202	\$ 89,657	\$ 47,426
RATIOS				
Asset turnover ratio	1.28	1.15	1.09	1.05
Debt to equity ⁽²⁾⁽³⁾	0.87:1	1.03:1	0.79:1	0.60:1
Book value per common share	\$ 15.84	\$ 15.00	\$ 12.33	\$ 11.99
Return on average shareholders' equity	11.8%	11.0%	14.3%	15.7%
COMMON SHARE PRICE				
High	\$ 41.39	\$ 35.39	\$ 33.20	\$ 28.85
Low	\$ 32.25	\$ 28.85	\$ 23.00	\$ 19.65
Common Shares outstanding (THOUSANDS)				
Revenue per employee	\$ 377,554	\$ 338,918	\$ 314,953	\$ 327,462
Net income per employee	\$ 12,810	\$ 9,360	\$ 11,566	\$ 13,502
NUMBER OF EMPLOYEES				
Canada	3,316	2,936	2,717	2,548
South America	3,377	3,203	2,456	1,817
UK	2,471	2,373	2,387	1,578
Hewden	3,603	3,724	3,804	3,813
International	38	44	45	39
TOTAL	12,805	12,280	11,409	9,795

Certain comparative figures in 2004 have been reclassified to conform to the 2005 presentation. In addition, financial data has been restated to incorporate common share subdivision occurring during the ten year period.

1. In 2000, the diluted earnings per share calculation was changed to reflect the dilutive effect of exercising outstanding stock options by applying the treasury stock method.

Diluted earnings for the years ended 1999 to 2005 have been stated using this method.

2. Equity ratios for the 2000 year do not include the Company's investment in Hewden Stuart.

3. The 2001 to 2003 years included non-controlling interests that were treated as equity.

TEN YEAR FINANCIAL SUMMARY

	2001	2000	1999	1998	1997	1996
\$	1,398,623	\$ 1,214,516	\$ 1,032,922	\$ 1,136,917	\$ 1,146,406	\$ 926,653
\$	448,005	\$ 474,145	\$ 377,777	\$ 503,505	\$ 514,068	\$ 408,616
\$	804,084	\$ 682,162	\$ 712,941	\$ 793,020	\$ 565,376	\$ 437,949
\$	587,482	\$ —	\$ —	\$ —	\$ —	\$ —
\$	8,849	\$ 89,209	\$ 106,221	\$ 151,979	\$ 101,214	\$ 101,491
\$	3,247,043	\$ 2,460,032	\$ 2,229,861	\$ 2,585,421	\$ 2,327,064	\$ 1,874,709
\$	241,601	\$ 165,263	\$ 148,912	\$ 82,729	\$ 216,625	\$ 188,404
	7.4%	6.7%	6.7%	3.2%	9.3%	10.0%
\$	103,917	\$ 73,391	\$ 59,600	\$ 3,185	\$ 103,695	\$ 88,184
	3.2%	3.0%	2.7%	0.1%	4.5%	4.7%
\$	1.37	\$ 0.95	\$ 0.75	\$ 0.04	\$ 1.32	\$ 1.13
\$	1.34	\$ 0.94	\$ 0.74	\$ 0.04	\$ 1.27	\$ 1.09
\$	15,155	\$ 15,452	\$ 15,919	\$ 15,868	\$ 15,761	\$ 15,600
\$	0.20	\$ 0.20	\$ 0.20	\$ 0.20	\$ 0.20	\$ 0.20
\$	445,623	\$ 357,780	\$ 438,232	\$ 253,891	\$ 200,397	\$ 153,887
\$	5.88	\$ 4.72	\$ 5.50	\$ 3.20	\$ 2.53	\$ 1.96
\$	51,180	\$ 15,284	\$ 20,864	\$ 44,176	\$ 47,148	\$ 43,132
	1.25	1.18	1.05	1.13	0.99	1.04
	0.87:1	1.04:1	1.29:1	1.67:1	1.66:1	1.50:1
\$	10.23	\$ 9.02	\$ 8.74	\$ 8.52	\$ 8.69	\$ 7.59
	14.1%	10.5%	8.7%	0.5%	16.2%	16.0%
\$	20.35	\$ 13.85	\$ 15.40	\$ 18.50	\$ 20.50	\$ 14.58
\$	12.10	\$ 9.85	\$ 9.00	\$ 10.25	\$ 14.43	\$ 9.75
	75,816	75,790	79,737	79,426	79,091	78,547
\$	331,230	\$ 477,120	\$ 450,113	\$ 492,367	\$ 423,565	\$ 441,940
\$	10,601	\$ 14,234	\$ 12,031	\$ 607	\$ 18,874	\$ 20,788
	2,629	2,326	2,271	2,494	2,496	2,269
	1,516	1,390	1,259	1,354	1,228	1,008
	1,553	1,404	1,364	1,348	1,720	925
	4,066	—	—	—	—	—
	39	36	60	55	50	40
	9,803	5,156	4,954	5,251	5,494	4,242