

BUILT FOR IT.

1-888-Finning Finning.ca





PREMIUM QUALITY USED EQUIPMENT

The Finning 'Quality Standard' is standard.

At Finning we provide customers the widest selection of used equipment purchase and re-sale solutions for both Caterpillar® and other equipment makes. We offer a host of sales support and specialty services to enhance your used equipment experience. In short, Finning is your one-stop used equipment solutions center.

EQUIPMENT PURCHASE OPTIONS

Used equipment with peace of mind built in.

High quality, reliable used equipment backed by industry-leading support and warranty coverage* gives you unprecedented levels of performance and peace of mind. Welcome to the "worry-free" way to purchase used equipment. You'll get the best of the Finning experience, including;

- Huge selection and variety of equipment*
- Comprehensive warranty coverage*
- Expert advice

- Flexible financing options
- Connectivity and technology solutions



Used equipment that runs like it's never been used.

Our top-of-the-line Caterpillar used equipment option, certified and warranted by Caterpillar.

- 12 months or 1,000 hrs**
 Powertrain & Hydraulic
 Warranty***
- Less than 5 years or 5,000 hrs****
- Cat Certified Used Inspection
- Maintenance completed with original Cat parts
- Operating & Maintenance Manuals included



Used Equipment held to a higher standard.

First quality used equipment fully inspected, serviced, certified and warranted by Finning Canada.

- 3 months or 250 hrs** Powertrain & Hydraulic Warranty***
- Less than 7 years or 7,500 hrs****
- Cat Certified Used Inspection
- Maintenance completed with original Cat parts
- Operating & Maintenance Manuals included



Dependable quality at an affordable price.

A wide selection and variety of Cat and non-Cat used machines to suit every budget, age and condition requirements.

- Basic machine clean-up and prep
- 250 hour maintenance service
- Customization options

^{*} For most used machines

^{**}Whichever comes first

^{***}Options to upgrade warranty coverage may be available subject to some restrictions

^{****}Cat Certified Used — 3,500hrs for Building Construction Products and 2,500 hours for Compact Construction Equipment; Finning Premium Used — 5,000 hours for Building Construction Products and 3,000 hours for Compact Construction Equipment



LIKE-NEW FOR (A WHOLE LOT) LESS THAN NEW

Purchase like-new equipment at a fraction of the cost of new.

Precision rebuilt to factory standards. It's the closest thing you'll find to 'new' because it practically is.

- Cat Certified Power Train Plus Rebuild scope
- Powertrain and Hydraulic Warranty options
- Latest engineering updates
- Rebuilt by trained and certified service professionals
- Genuine Cat original equipment parts



EQUIPMENT RE-SALE OPTIONS

We offer a range of equipment re-sale solutions, designed to meet every customer's individual pricing and timing requirements. Get the most value for your used equipment in the time frame that works for you.

Consignment

We find a buyer. You find time for more important things.

Our extensive re-sale network reaches both domestic and international markets, leveraging over 100 seasoned sales professionals and a substantial online presence. You'll get a higher re-sale price for your equipment with competitive or better transaction fees resulting in larger returns.

- Price consultation by Finning professionals
- Free advertising on Finning's website and CatUsed.com
- Presence on select syndicated international websites
- Prompt payments upon sale
- Display of equipment in Finning yards (optional)
- Transportation arrangements (on request)

Trades and Purchases

Looking to trade-up?

Get the most value for your trade when you purchase new or used equipment. We also purchase select used equipment outright — quickly converting your no-longer-needed equipment to much-needed cash.

Auction Action

Your best bid for a quicker way to sell.

Finning also offers auction services not just for Cat machines but for virtually all makes and models. Our Cat Auction Services Marketplace connects equipment sellers and buyers locally as well as worldwide to convert your equipment to cash quickly.

- Selling virtually, right from your yard
- Extended warranties and financing options
- Large database of customers
- Price guarantees

SUPERIOR SALES SUPPORT & SPECIALTY SERVICES

Choose from an array of

available support services

when you choose Finning.

All part of helping you get

the most from your used

equipment purchase.

Free Expert Advice

Get down-to-earth expert advice from our knowledgeable professionals.

We are here to help you make the right used equipment or disposal decision.

- Seasoned sales professionals
- Experienced used equipment team
- Certified parts and service personnel
- Extensive domestic and international database and network



Customer-First Financing Options

CAT Financial Services

With flexible financing plans at competitive rates, we've got the right 'financing fit' to fit your needs.

- Simple one-stop shopping
- Extra flexibility
- Competitive rates
- More ways to 'make it work' for you
 - Lease
 - Rental purchase

International Sales

Located outside western Canada? No problem.

Leverage Finning's dedicated international sales professionals for your used equipment purchases.

- Equipment search
- Application advice
- Import/export guidance
- Transportation facilitation



Equipment Protection Plans

Equipment protection plans as dependable as Cat equipment.

We offer the only coverage designed specifically for Cat used equipment, giving you the highest level of protection available at competitive rates.

After-sales support that actually supports

A Customer Support Agreement will keep important things moving.

(Your machine, for example)

Customer Support Agreements can save time, money and keep your machine in optimum operating condition.

- Applicable to fleets, used equipment, certified or dealer rebuild machines
- Level and frequency of services can be tailored to your specific requirements
- Multiple available coverage options
- Always-available Finning expertise and support



Your equipment would like to talk to you. (We can make that happen.)

Maximize productivity, increase uptime and lower your operating costs with our technology and connectivity solutions.



Cat Product Link™

Remote monitoring hardware for your equipment.



Cat VisionLink®

Interface providing vital information about location, utilization and health of your equipment.



EMSolutions

Monitoring and recommendations by skilled technicians to help you make cost effective decisions.



Cat AccuGrade®

Realize the full productivity of your machines and people. Trimble® control system also available for non-Cat machines.

Choose from a variety of additional technology solutions from Finning to optimize your fleet's productivity.

FINNING BRANCH LOCATIONS

The right choice for used machines and equipment.



