



# What is Finsight?

**Finsight is a dedicated, experienced team providing 360° analysis and support of customers' equipment through proactive recommendations and consultative reports.**

## How does it work?

Proactive monitoring and analysis helps to prevent premature failure, prolongs service life, minimises downtime, increases operator efficiency and reduces the cost of repair.

Using the latest technology and working closely with other specialist teams in Finning, the Finsight team can identify potential faults and recommend solutions before they have any adverse effect. The highly trained advisors monitor, analyse and compare data from a variety of different sources including:

- Downloads taken directly from the machines operating systems
- Live satellite and GPS feeds from Product Link
- Test results from Finning's Fluid Analysis Lab
- Historical data from past service and maintenance reports
- Site condition information from Finning Product Support Representatives

This holistic approach allows our sales and service teams to help you plan ahead and actively manage the health and performance of your entire fleet.

## Benefits at a glance

Finsight can make a real difference to both maintenance costs and operating efficiency.

- Advance warning of potential mechanical faults allows you to take action before serious problems occur
- Replacing worn or damaged components before they fail reduces unscheduled downtime and repair costs
- Improving operator performance and equipment utilisation maximises productivity and minimises costs
- Quarterly consultative reports allow you to plan ahead and make informed equipment management decisions

## Customer Service Agreements

Finsight Advisors support the entire range of Customer Support Agreements that have been developed to ensure your equipment works harder, for longer, for good.

## Find out more

Contact your Finning Product Support Sales Representative or call 0800 328 5597.